

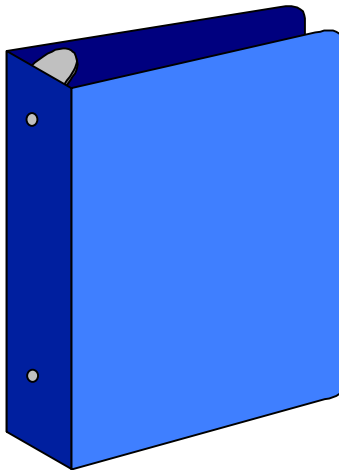
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**AQC**

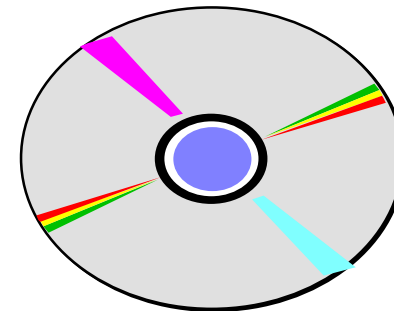
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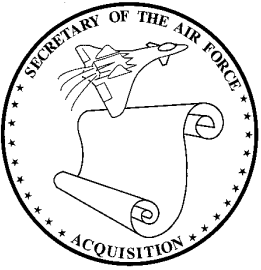
# **AF SOURCE SELECTION POLICIES & PROCEDURES**

## **AFFARS APPENDICES AA & BB REWRITE**



**Source  
Selection  
Regulation**





# **AA/BB REWRITE**

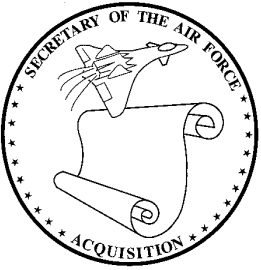
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**AQC**

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## **What Is It**

**“A multi-functional, multi-command team established to streamline and simplify AF source selection policy and procedures”**



# **AA/BB REWRITE**

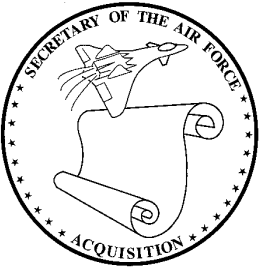
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**AQC**

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## **Why Is It Necessary?**

- **AA/BB Difficult To Interpret/Understand**
- **Process Can Be Drawn Out and Cumbersome**
- **Duplication With Other Directives**
- **Policy & Procedures Intermixed**



# **AA/BB REWRITE**

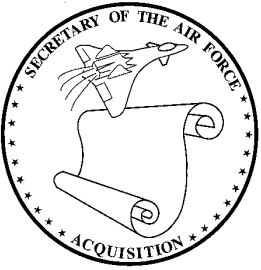
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**AQC**

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## **What ASAF(A) Wants**

- **Maintain Color Ratings**
- **Maintain Ability To Have Separate SSEB/SSAC**
- **Separate Policy and Process**
- **Involve Industry**
- **Make Lessons Learned Meaningful Part of Process**
- **Plan For Training**



# AA/BB Rewrite

AQC

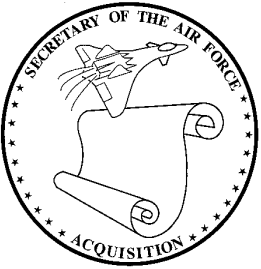
## The Team's Approach/Desires

- **Physical Appearance**
  - Written and on WWW
  - Appealing physical appearance... comparable to commercial product
- **Content**
  - Separate policy and procedures
  - Policy - short, 5 pages, philosophy not rules
  - Procedures "how to" - X pages
  - Focus on most common source selection, not highest dollar source selections
- **Layout**
  - Outline Form/simple
  - Short Sentences
  - Inexpensive To Distribute and Maintain
  - Easy to understand

Policy  
5  
Pages

"How  
to"  
X Pages

Topic  
Appendices  
- Best Value  
- Past Perf.  
etc....

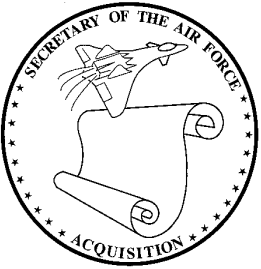


# **AA/BB REWRITE**

**AQC**

## **Topics That Should Be Addressed**

- **Affordability, CAIV, Cost**
- **Evaluation Criteria**
  - **Minimum Number**
  - **Most important/real discriminators**
  - **No evaluation matrices**
  - **Focus on user requirements (Key Performance Parameter thresholds)**  
**Emphasize and develop criteria from program risk areas**
  - **Industry role in developing criteria**
- **Best Value**
  - **Trade space (Flexible solutions between thresholds and objectives)**
  - **Cost/technical/schedule**
- **Performance Specifications**
  - **Statement of Objectives**
  - **Performance Statements of Work**

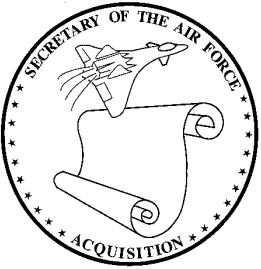


# **AA/BB REWRITE**

**AQC**

## **Topics (Cont.)**

- **Past Performance/Responsibility Determination**
- **Commercial Acquisitions**
- **Discussions (including competitive range)**
- **“Architecture” of Source Selection (from best value)**
- **Sequence of Events and Objectives**
- **Electronic Media Utilization (especially safeguards)**
- **Technical Leveling/Transfusion Under New Environment**
- **Oral Presentations**
- **Privatization and OMB Circular A-76**



# **AA/BB REWRITE**

**AQC**

## **Topics (Cont.)**

- **Progressive Down Selects -- Calls for Improvements**
- **How to Handle Waivers/Deviations**
- **Provide Samples of Required Documentation**
- **Applicability Thresholds (\$ or ?)**
- **Debriefings**
- **Documentation - Use of briefing charts as historical documentation**
- **Set stage for reduction in collateral documentation (e.g. Proposal Analysis Report)**